



15 benefits for Business Golf

1. "Hey, can I please meet you at your office for 5 hours?" (What would be the likely response to this "sales call" proposal?) Business golf is that "5 hour meeting" in an intimate setting.
2. Business relationships are built on trust, rapport, connection, and re-connection! (NOT through lunch or trading business cards!).
3. It is a Fact: "Business is only done with people you really know and trust!"
4. In Golf, unlike tennis & racquetball, there is no net or barrier!
5. The handicap system allows "everyone" to play competitively.
6. Golf has growing appeal in Europe! Team MGT Open Professors and Business Professionals teach "total beginners" and experienced golfers to "play like pros"!
7. Golf has Global Appeal! MGT Professionals are accredited and experienced in teaching international "Business English Language & Culture" and the nuances of global golf etiquette.
8. Golf eliminates "organizational rank" and "corporate formalities" and is therefore perfect for In-Company or Corporate outings!
9. Business Golf is ideal for: developing exclusive business leads; thanking clients & employees; networking; company brainstorming, problem-solving and team-building; offering contracts or introducing new company plans; resolving bad accounts or disputes; and, interviewing prospective employees *before* they are hired.
10. It magnifies the "true" character of your potential business partners (or employees) *before* you enter into business contracts!
11. It magnifies your "true" character also. The opportunity to succeed, or fail, in business golf is therefore within your control!
12. It negates "managerial" stress and is therefore healthy for your body, mind, and spirit!
13. It is a "team-player" sport... *just like business!*
14. You do not have to be a great golfer! You simply need to hit the ball and more importantly know *all* the required golf etiquette!
15. Lastly, the Government pays for your Golf Lessons because MGT Open Workshops are legitimate Business Courses sanctioned by all respective government tax authorities.

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Long Live Relationships!

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